

Message Text

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PAGE 01 FRANKF 00964 091210Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 117857

R 091154Z FEB 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 2867
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 0964

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJ: WTDR/FTI: EISENBEISS-ELEKTRONIK OHG.

REF: USDOC 00994

1. GERMANY 2. CNTRY CODE: 428 3. SER NO: 0145900
4. EISENBEISS-ELEKTRONIK OHG.
4A. CODE: K 4B. CODE: E
5. ERLENBACKER WEG 35
6. D 6149 FUERTH/ODW. 3 GERMANY
7. ESTABL: 1962 8. EMPL: 5 9. SIZE: (20-X) MEDIUM
10. REPUTATION: (22-X) GOOD
11. SALES AREA: W. GERMANY (60PERCENT), EEC COUNTRIES 10PERCENT),
OTHER EUROPEAN COUNTRIES 20PERCENT), USA (10 PERCENT).
12. RPT. DATE: 02/76
13A. 36710/345 WHS. IM.EX. OF ELECTRONIC COMPONENTS, INCLUDING TUBES.
13B. 36133/345 WHS. IM. EX. OF ELECTRIC SWITCHES.
14. CONTACT: HANS J. BEILING TITLE: MANAGER
15. CABLE: NONE 16. TELEX: 468416 17. TEL: 06253-4277
18. FINANCIAL REFS: RUESSLSHEIMER VOLKSBANK, RUESSLSHEIM;
VOLKSBANK FUERTH, FUERTH/ODW.
19. TRADE REFS: ALLEN-BRADLEY CO., MILWAUKEE, WISC. (AND SEE ITEM
20).
20. FOREIGN FIRMS REPRESENTED: DISTRIBUTOR (NON-EXCLUSIVE) FOR
12 US FIRMS, AMONG OTHERS: AMEX ELECTRONICS INC., SANTA ANA, CALIF.;
EAGLE SIGNAL CO., DAVENPORT, IOWA; J.S.H. ELECTRONICS CO., CULVER
CITY, CA.; METROPOLITAN SUPPLY CO., NEW YORK. NY.; A.O. SMITH
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CORP., CLARK CONTROL DIV., CLEVELAND OHIO.

21. THE FIRM WAS ESTABLISHED IN 1962 IN RAUMHEIM AND MOVED IN 1974 INTO A NEWLY ERECTED BUILDING IN FUERTH, IM ODENWALD, WHICH BUILDING IS OWNED BY THE FOUNDER AND OWNER OF THE FIRM: ENGELHARD EISENBEISS. ABOUT DM 10,000 ARE INVESTED IN BUSINESS EQUIPMENT, OTHER CAPITAL IS INVESTED IN INVENTORY. YEARLY SALES ARE GIVEN AS DM 1 MILLION. THE FIRMS FINANCIAL SITUATION IS ORDERLY. PAYMENTS ARE MADE PROMPTLY. RECOMMENDED AS A GOOD BUSINESS CONTACT FOR U.S. FIRMS.

21. PREPARED BY P. BARTOLSIC, APPROVED BY R.C. VAN VOORHEES AT U.S. CONSULATE GENERAL FRANKFURT.BLAKE

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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04 MAY 2006

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To: STATE COM
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